



MASTS AND MORE



Freshwave is a connectivity infrastructure-as-a-service provider and our mast department has a heritage stretching back over 20 years. We work with all four of the mobile network operators (MNOs) through their joint ventures Cornerstone and MBNL.

With over 5,000 mast site locations available, we're proud of our strong relationships with all four MNOs as well as the real estate sector. We always take a collaborative approach when liaising between the MNOs and real estate landlords. We also work with some customers, such as flexible office provider Workspace, to proactively market their highly desirable central London locations to the MNOs for masts and rooftop installations.

One of the online resources we have available is our tool, Sited. Sited shows both outdoor small cell and macrocell locations. It allows searches via a National Grid Reference, latitude, longitude, place name and postcode. It also allows

for bespoke range reaches using Google Map-like functionality. It's used by the MNOs and their agents, by both radio frequency engineers and those working in acquisition. And for those looking for multiple locations, we can help with that, people just need to get in touch with us.

We do more than exclusively masts though. We're the fastest growing connectivity infrastructure company in the UK and provide indoor connectivity (small cells, distributed antenna systems and Wi-Fi), work with the MNOs to deploy outdoor small cells and have a variety of private networks also in commercial operation for customers.

Chris Early, Freshwave's Head of Acquisition, said: *"Working at the intersection of telecoms and real estate is a fascinating place to be as it's influenced by both technology and the huge change in working habits from the pandemic. More and better designed and built macrocells are the backbone of our digital future and the Freshwave team are proud to play our part in the UK digital infrastructure revolution."*

NOTES FROM THE CHAIR...

Unfortunately, Andy Alexander is currently off work following an operation so I am stepping in to provide the note from the chair for this newsletter. On behalf of the MATS members, we wish Andy a speedy recovery back to work (and MATS!)



Stewart Mardle
MATS Director

What a year it's been and how quickly it has gone too. Hard to believe MATS is nearly a year old as a company limited by guarantee and already, Andy Alexander has reached the end of his tenure as chair and is to step down at

the end of the year. A new chair will be announced in due course. We have a busy year ahead from all the challenges of running a company (end of year accounts, AGM etc), further growth to our associate members and continuing to support the Telecoms industry. Plenty to look forward to but in the meantime, thanks to all those contributing to MATS and supporting the industry. Wishing you all the best for Christmas and the New Year.

Stay safe and speak soon.

It you'd like to find out more about Freshwave, please visit freshwavegroup.com

CONFERENCE FEEDBACK

Thanks to everyone who took the time to join MATS at the Coventry Building Society Arena on 27th September. The event was really well attended and it was great to see so many exhibitors and delegates at the event. Our net promoter score for the conference continues to improve, up 17 points to 43 which is great to see.





HIGHLIGHTS FROM SLIDO POLLS

- 95% of you viewed that a move to EUSR training courses was of benefit to the industry
- 65% of you said that less than 10% of your current workforce is under 30
- 36% said MATS should focus on equipment lifting and lowering next (though it was very close across all three choices)
- 81% viewed MATS are providing a focal point for change
- 48% currently use the MATS website and 39% said they will go forward
- 87% said MATS should hold the conference annually

It is with thanks to our sponsors, especially our gold sponsor, Mitie, that the event was even possible. Thanks to all our sponsors and volunteers who helped make the event a success. From our headline introduction to robotic inspections, the ageing industry and latest updates on industry training, our guest speakers gave their time to share knowledge and experience with the industry. The highlight of the day was the mock sentencing from our colleagues at Osborn Abas Hunt, following the outcome of a fatality after a dropped object incident. This was a real eye opening experience as to the impact such events have, especially on individuals from a work and personal perspective.

MATS are reviewing the feedback received, along with questions raised on Slido during the conference. Keep an eye on our website and socials for answers to the questions raised and details of the next conference. See you at the next one!

WELCOME TO THE NEWEST MEMBER OF THE MATS TEAM



Duncan Mackintosh has been in a H&S role for 10-years. Over these 10-years Duncan has gained

experience in telecommunications, manufacturing, utilities and construction (underground cables, sub-stations and overhead lines). The majority of his experience gained from Principal Designer and Principal Contractor roles in telecommunications.

Duncan's current role is the H&S Authority for Network Development in Vodafone, which is the operational arm in the delivery of the Vodafone network.

Previous to his H&S career, Duncan was in the British Army, finishing his service in an intelligence unit, which is health and safety with a rifle and is nothing like the movies.

Duncan is a chartered health & safety professional, chartered quality professional and has a number of leadership and coaching qualifications in addition to his technical knowledge.

Duncan is currently based in the South West of Scotland, is the father of 2x wee beasties, Finlay and Myrren and volunteers on the local RNLI all weather lifeboat.

Duncan joins the MATS group, representing Vodafone. The intent is to support the group and the industry, with a significant operational bias in delivering a safe network in the industry.

If you would like to connect or engage with Duncan you can do so via his LinkedIn profile [linkedin.com/in/duncan-mackintosh](https://www.linkedin.com/in/duncan-mackintosh)

MATS GROUP MEMBERS

MATS members include:

- Airwave Motorola Solutions
- Arqiva
- Babcock
- BT
- Cellnex UK Ltd
- Cornerstone
- Freshwave Group
- MBNL
- MoD
- NATS
- National Crime Agency
- National Grid Telecoms
- Network Rail Telecom
- Northern Powergrid
- O2 Telefonica
- Shared Access
- Wireless Infrastructure Group (WIG)
- Vodafone

QUICK LINKS

Use the camera on your smartphone to reach the full suite of free MATS Guidance Notes.



MATS Guidance Notes



Dropped Objects Training Videos



Follow us on **LinkedIn**

The MATS Group LinkedIn page continues to grow and currently boast over 4570 followers. Make sure you keep up to date with MATS and follow our page.

